# WEATHER-AUTOMATED AGROINSURANCE

DEFINING THE NEW ERA OF AGROINSURANCE



# YOUR CHALLENGES

# OUR SO



CALCULATE RISK-ADJUSTED AND RESPONSIVE PREMIUMS



#### MANAGE EMBARGOES



#### OPTIMISE TIMING OF AGRICULTURAL ACTIVITIES

#### WEATHER-AUTOMATED AGROINSURANCE

- Unlock new market potential
- Global turnkey solution
- Weather-relevant embargo planning
- Enable concluding agroinsurance contracts during crop cycles
- Weather-driven dynamic pricing models



# WEATHER COCKPIT® AND SEVERE WEATHER WARNINGS

- Intuitive map-based web portal with forecasts, special agricultural parameters and archive
- Real-time weather data monitoring

- Overview of agricultural weather parameters e.g. saturation deficit, fire index, Growing Season Index (GSI), probability of frost/thunderstorm/hail...
- Insurance branded SMS and email warnings with different impact related warning levels

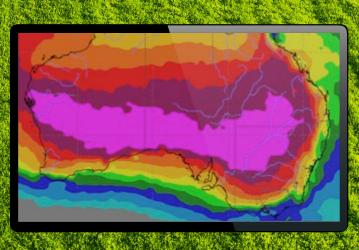
• Issued for wind, snowfall, rain, freezing rain, thunderstorms/hail etc.

# DLUTIONS

#### Location Versionistic Versio

#### CLAIMS INFORMATION SYSTEM

- Accurate verification of weather-related losses
- Faster processing of individual claims
- Reduced costs for technical experts
- All parameters available including: lightning, wind, hail, rain, frost, drought
- Available via portal solution or RESTfulAPI



#### REANALYSIS

- Based on long-term weather data
- Map-based tool with risk information
- Wind, rain, snow, thunderstorm, hail, frost and drought indices etc.
- Visualises areas with statistically high/low weather risk in high resolution

State of the second second

Short- and long-term risk reanalysis

# YOUR BENEFITS

#### **EVALUATE RISK**

- Assess risk based on long-term historical weather data
- Continuously monitor weather data to gauge risk
- Alert agroinsurance to high-risk clients
- Establish long-term competitive advantage

#### **INCREASE EFFICIENCY**

- Automate underwriting and claims handling
- Improve claims processing through weather-smart contracts
- Enable customers to increase efficiency with more precise planning
- Accurate weather claims forecast
- Efficient operational planning / staffing

## **REDUCE COSTS**

- Prevent fraud by blockchain verifying contracts with integrated weather data
- Ensure only valid claims are paid out based on highly precise weather information
- Prevent property damage and reduction of crop loss due to severe weather events
- Minimise losses or, ideally, avoid them entirely
- Evaluate faster, save time
- Reduce organisational and process costs

### MAXIMISE SALES

- Estimate crop yield by monitoring growing parameters
- Swiftly verify claims with clear results
- Reduce loss payment
- Optimise rejection rate and Combined-Ratio
- Create dynamic pricing based on actual risk

### INCREASE CUSTOMER LOYALTY

- Easy access to agroinsurance via smartphone
- Positively perceived by the insured and strengthens customer loyalty



#### CONTACT

#### GLOBAL HEADQUARTERS UBIMET GmbH ARES Tower Donau-City-Straße 11 1220 Vienna AUSTRIA T +43 1 263 11 22 0 E info@ubimet.com

#### AUSTRALIA

UBIMET Pty Ltd Level 20, 350 Queen Street Melbourne VIC 3000 T +61 3 8488 7610 E australia@ubimet.com

#### GERMANY

UBIMET Deutschland GmbH Schönfeldstraße 8 76131 Karlsruhe T +49 721 663 23 0 E germany@ubimet.com

#### USA

UBIMET North America Inc. 99 Wall Street #2499 New York, NY 10005 T +1 646 736 0852 E usa@ubimet.com

#### **ABOUT UBIMET**

UBIMET is the leading weather service provider, and the one-stop shop when it comes to weather. The founder-led company with offices on three continents stands for reliable, highly precise weather information and digital information services for weather-dependent companies. As global innovation leader, top insurers and energy providers, infrastructure operators, media and sports to champions of the companies to champions of the new economy place their trust in us. UBIMET offers high quality meteorological data, forecasts and warnings which enable weather dependent industries globally to increase safety and efficiency.

www.ubimet.com

#### **GROUP MEMBERS**

MeteoNews AG Siewerdtstrasse 105 8050 Zürich Switzerland T +41 43 288 40 50 E kontakt@meteonews.ch www.meteonews.ch nowcast GmbH Albert-Roßhaupter-Straße 43 81369 Munich Germany T +49 89 552 97 13 70 E info@nowcast.de www.nowcast.de

